

The Open Source Desktop



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About me

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Agenda

- Introduction
 - Desktops: Perception v/s Reality
 - The Real State of Things
 - The Open Source Desktop
- The Real Agenda

Perception v/s Reality





The Ultimate Battle

- The Server Battle is over
- Unix/Linux/BSD servers
 - Domination increasing
 - Linux servers > 40%
 - 2003-2004



Perceptions

- Servers are invisible
- “The Network is the Computer”
- “The Desktop is the Computer”



Perceptions

- Visible side of computing
- “He who controls the desktop...”
- 250 Million Windows desktops
- Applications and Services



Reality of Apps & Services

- Moving to the Web
 - Business functionality
 - Personal Productivity
- PC Market has stagnated
- Internet Devices are appearing
- “.NET” is the new battle cry



Desktop Issues

- Obsolescence of equipment
- Licensing costs
 - Per seat
 - Per annum
- Security issues
 - Viruses
 - Crackers
- Applications

The Real State of Things



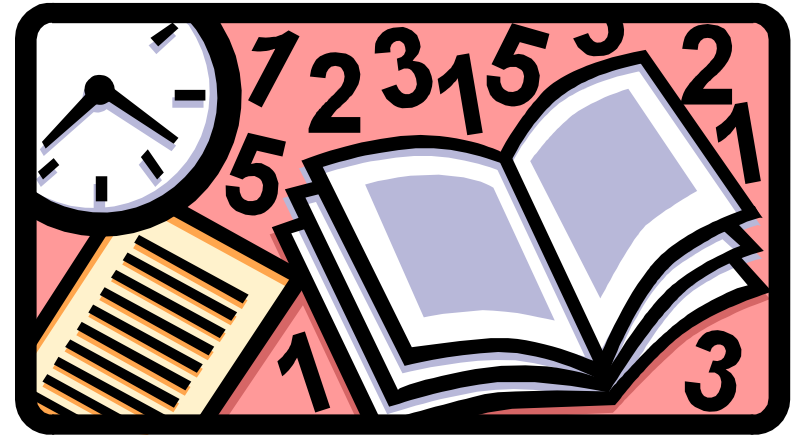
Meet Joe Ramaswamy

- Age: 27
- Occupation: Manager
- Education: Graduate
- Experience: 4 years
- Computer: Standard Pentium 4
- Technical Savvy: Enough to get by



Joe's Work PC Requirements

- Word-processing
- Spreadsheet
- Presentations
- Web Browsing
- E-Mail
- Instant Messaging
- Accounting.



Additional Requirements

- Affordable
- Legal
- Functional
- Long-lasting
- Protected.



The Open Source Desktop



Equivalent Applications

Application	Closed Source	Open Source
Word Processing	Winword	OpenOffice Writer
Spreadsheet	Excel	OpenOffice Calc
Presentations	Powerpoint	OpenOffice Impress
Web Browsing	Internet Explorer	Mozilla/Firefox
E-Mail	Outlook	Thunderbird, Evolution
Instant Messaging	AIM, Yahoo, MSN	Gaim, AYTTM
Accounting	Tally	GnuCash



And for those die-hards

- Linux can run Windows applications
 - Microsoft Office
 - Lotus Notes
 - Games
- Applications ported to Linux
 - e.g. Tally, Yahoo Messenger, Games, etc.

The Open Source Desktop WORKS!





Who stands to benefit

- Students
- Homes
- Businesses
- Governments.



What you need to do

- Try it.
- Don't listen to “motivated” vendors
- Ignore marketing terms
 - Total Cost of Ownership
 - Return on Investment
 - Real Cost of Ownership

Let's have a look
at a few demos



Any Questions?



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About this presentation

This presentation was done under

Linux

Using

OpenOffice

No Corporate Budgets were hurt in the production of this presentation :)